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**RJR Tobacco****To: Ann Cullip** *2/9***Company: RJR****Fax: 4606****From: J. M. PISCITELLI****Company: R. J. REYNOLDS TOBACCO****Phone: (910) 741-7296 or (216) 779 1888****Fax: (216) 779-1889****Date: 2/9/98****Pages including this  
cover page: 4****Comments: HESS/PICK KWIK**

Per voice mails all last week forthcoming is the proposal and signed agreement made with Hess/Pick Kwik on August 6, 1997. This was approved in mid-July by Dave Wilmesher and Jim Best.

Even though we had anticipated the expenditure to be \$55,000.00, with both the current bill I have and the bill that Don Fitzgerald paid through Opportunistic Budget, the total was only approximately \$46,000.00.

If you have any questions, please call me at my office.

cc: D. L. Wilmesher *2/9*  
D. P. Fitzgerald *2/9*  
G. N. Kirtic *✓*  
L. L. Forrey

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